


Abdugani Mirzakarimov

Sales & International Business
Developer



Personal details

 Abdugani Mirzakarimov

 TaoYuan Road, HongHua street
HongHuaLing District, Building 9,
room 307
518055 Shenzhen
January 17, 2003 Republic of
Uzbekistan

Skills

- International Business Developer ●●●●●
- Sales & Marketing ●●●●●
- Strategy Market ●●●●●
- Research & Data Analysis (Excel, Word) ●●●●●
- Intercultural ●●●●●
- Communication & Negotiation ●●●●●
- Project & Client ●●●●●
- Relationship Management ●●●●●
- Forex Trading ●●●●●

Education

Bachelor degree, Faculty of international trade and economic (Chinese Business) Sep 2021 - Jun 2025

Zhejiang University of Technology (ZJUT) 浙江工业大学, Hangzhou

Master Degree, Faculty of Business Administration Sep 2025 - Jun 2027

Harbin Institute of Technology (HIT) 哈尔滨工业大学, Shenzhen

Employment

Foreign Exchange Market Trader Apr 2021 - Jul 2022

Freelance, Kazakhstan

- Designed and executed trading strategies across forex markets.
- Applied fundamental and technical analysis to optimize investment decisions.
- Developed strong risk management and financial modeling skills.

Business Project Team Leader May 2020 - Feb 2021

Government, Uzbekistan

- Led a business project to improve revenue for a state-owned store branch.
- Implemented marketing initiatives and optimized inventory management.
- Improved customer engagement, resulting in measurable income growth.

Sales assistant (Automotive Industry) Sep 2022 - Jun 2023

Government, Uzbekistan

- Managed export operations between China and Middle Eastern markets for leading manufacturers (BYD, Geely).
- Negotiated contracts, coordinated logistics, and ensured compliance with

international

trade regulations.

- Built and maintained relationships with big clients to support sustainable business growth.

International Business Coordinator Oct 2023 - Mar 2025

Private Sector, China

- Organized and hosted delegations from various CIS countries.
- Coordinated factory and enterprise visits, managed itineraries, and arranged accommodations.
- Provided professional interpretation (Chinese ↔ Russian/English/Uzbek) during business meetings and negotiations.
- Enhanced international partnerships by ensuring smooth communication and well-structured business tours.

Languages

English	● ● ● ● ●
Chinese	● ● ● ● ●
Russian	● ● ● ● ●
Uzbek	● ● ● ● ●

Participant of International Training Course on Innovative Technology of Photovoltaic Whole Industry Chain [Yingli Group, Baoding](#) • Awarded certificate by the Department of International Cooperation, Ministry of Science and Technology, PRC. • Gained in-depth knowledge of photovoltaic technology, renewable energy solutions, and the global solar industry supply chain.